



ESC

Executive Service Corps
of the Triangle

2023 Impact Statement

2023 ESC Board Members

Sheneque Brawley-Duncan

Tammy Dunne

Keli Holmes

Katherine Jackson

Kate Kryder

Candice Miles

David Miller

Cherith Roberson

Ilona Sher

Susan Simone

Steve Spokane

Kenia Thompson

2023 ESC Staff

Rebecca Melland-Kuo

Terri Piasecki

Robin Rice



A Letter From Our Board Chair



To our ESC Community,

As board president of ESC, the significant contributions we've made in assisting local nonprofits is exciting! One of our key services is strategic planning. In my 25+ years of experience working with nonprofits, I've observed that a crucial measure of success for these organizations lies in having dedicated volunteers and supporters with diverse experiences and skills, all working together toward a common mission. However, harnessing this energy and passion to create a clear long-term strategy can often be a stumbling block.

By partnering with ESC, nonprofits can develop strategic plans that maximize their resources and focus their efforts, leading to meaningful and lasting impacts in their communities. Our expertise provides them with the direction and confidence to move forward with purpose and sustainability.

Our team of consultants is carefully selected to match the unique requirements of each project. They listen closely to the needs of the nonprofit organizations we serve, with an empathetic approach and a commitment to understanding each challenge. What truly sets us apart is the passion and dedication our consultants bring; working tirelessly to empower local nonprofits and help them succeed. Their unwavering commitment ensures that the organizations we support are fully equipped to achieve their missions

Thanks to the incredible support and dedication of our board, staff, clients, consultants, volunteers, and donors, ESC continues to thrive. This collective energy and commitment drive our unified sense of purpose and teamwork, enabling us to maximize the impact of nonprofits in the Triangle!

A handwritten signature in black ink, which reads "Tammy Dunne". The signature is written in a cursive, flowing style.

Tammy Dunne, ESC Board Chair



Our Impact in 2023



Client Size by Annual Revenue:

| | | |
|--------------|---|---------------|
| 63% | ▶ | \$0-\$300k |
| 9.7% | ▶ | \$301k-\$750k |
| 24.2% | ▶ | \$751k-\$3M |
| 3% | ▶ | Over \$3M |

Contracts by Service:

| | | |
|--------------|---|----------------------------|
| 77.8% | ▶ | Organizational Assessments |
| 16.7% | ▶ | Retreat Facilitations |
| 2.75% | ▶ | Mergers |
| 2.75% | ▶ | Strategic Planning |



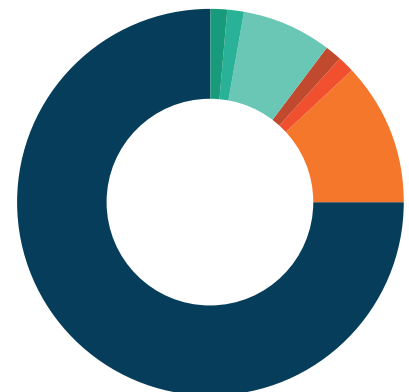
Clients by Category:

| | | |
|--------------|---|-------------------------------|
| 35.3% | ▶ | Human Services |
| 7.4% | ▶ | Health Care |
| 10.3% | ▶ | Education |
| 26.5% | ▶ | Arts, Culture, and Humanities |
| 4.4% | ▶ | Animal Related |
| 7.4% | ▶ | Youth Development |
| 2.94% | ▶ | Religion Related |
| 5.9% | ▶ | Public, Societal Benefit |



Clients by County

| | | |
|---------------|---|-------------|
| 75% | ▶ | Wake |
| 1.47% | ▶ | Alamance |
| 1.47% | ▶ | Cumberland |
| 7.35% | ▶ | Durham |
| 1.47% | ▶ | Harnett |
| 1.47% | ▶ | Mecklenberg |
| 11.77% | ▶ | Orange |



2023 Stats to be Proud Of

Triangle nonprofits benefited from the efforts of ESC consultants, who dedicated a total of 1636 hours to providing pro bono consulting and coaching services. **The value of their contributions amounted to \$245,400**

68 unique organizations engaged ESC services or programs in 2023

67 participants attended the ESC Spring 2023 Board Leadership Series (formerly Board Boot Camp).

36 projects signed with community organizations in 2023 (including BLS/ARPA/Non-ARPA)

51 consultants actively engaged on projects and services in 2023

68 individual organizations engaged ESC services and/or programs

ESC Volunteers provided **1636 hours** of volunteer, pro bono consulting services to Triangle area nonprofits

19 Executive Directors participated in ESC's Executive Director Roundtables, providing our local EDs with a support group and more importantly a network of peers!

51 pro bono consultants were actively engaged

36 individual projects signed with community nonprofit organizations.

In 2023, **26 ARPA grant participants** completed the requirements and paved their way to receiving the ARPA Grant.

Community Impact

"I appreciate the way that ESC listened to the problems with which we were struggling and then created a session for us around that issue. They also tailored their slides to our situation ... The participants in the session were very engaged and it is my hope that the insights gained will be implemented... It's [ESC is] a reputable non-profit made up of people who have worked in non-profits that will help your non-profit thrive."

Students Scholars



Students2Scholars,
Sustainability Retreat, March 2023
Consultant: James Kinney



“It's [ESC is] a great organization and they really put the time and resources into helping nonprofit develop, grow, and strengthen their operation”

S.O.A.R. Outreach,
ARPA GOA,
Consultants: Sarah Glova, Ann Lion

"I particularly appreciated the dialogue nature of the presentation, which made it even more relevant to DCSL. We came away with a more common understanding of our role as a whole Board and as Board members. Since we arrived at the retreat with a range of experience, this pulled us together in common knowledge and engagement. ESC was very responsive to the outline I provide for my expectations of content that would help us be a stronger Board. The materials they gathered really 'hit the nail on the head'."

Durham Center for Senior Life,
Board Retreat, March 2023,
Consultants: Joel Zimmerman, Lucy Haagen



“We used an ESC consultant to facilitate a board retreat to help us determine what we need to do to make our organization more efficient, relevant, and in line with nonprofit best-practice guidelines. Information exchanged with the consultant before, during, and after was relevant and applicable.

We wanted to come out of our one-day board retreat with clear goals and guidelines, and that happened. Our consultant used examples and exercises that were targeted to our organization’s needs. The consultant asked meaningful questions before the retreat, engaged us in enlightening exercises during the retreat, and provided a list of resources and a feasible list of recommendations after the retreat.”

The Lafayette Society,
Board Retreat, January 2023,
Consultant: Kurt Liberatore



“Thanks so much to you and ESC for helping us throughout this process. That grant is a huge boon to our organization and is icing on the cake of the Board Bootcamp and GOA that we went through.”

Carey, Triangle Wind Ensemble
Consultants: Kurt Liberatore and Heather Marks

Strengthening Nonprofits Through ARPA Funding

In June 2022, the City of Raleigh awarded ESC of the Triangle a \$1 million ARPA (American Rescue Plan Act) grant to provide technical assistance and capacity-building support to 50 local nonprofits. This initiative aims to enhance organizational best practices and build long-term resilience.

ESC delivers this support through its Board Leadership Series training and Guided Organizational Assessment (GOA). Nonprofits that successfully complete both programs qualify to receive individual grants of \$15,000 to advance their capacity-building efforts.

Since the program's launch in fall 2022, 50 nonprofits have joined, with the grant program set for completion by December 2024. The results have been inspiring—local nonprofits are strengthening their foundations, enhancing their capacity, and positioning themselves to achieve their missions more effectively.

We're proud to partner with these organizations and celebrate their hard work, dedication, and progress toward sustainable impact!



Thank You to Our Generous Donors!

Your generosity fuels our mission and empowers us to create lasting change. Thanks to your support, we've made meaningful strides this year.

Every donation, whether large or small, represents a commitment to a brighter future. Your belief in our work inspires us daily and drives our ability to make an even greater impact.

Thank you for your trust, partnership, and dedication to ESC of the Triangle's mission. Together, we're transforming lives and strengthening communities.

List of 2023 Donors

Darrel Anderson

Sheneque Brawley-Duncan

James Brown

Anna Brown

George Cahill

Jordan Dunne

Tammy Dunne

Jennifer Fusco

Steve and DeeAnne Jines

Alan King

Wendy Kuhn

Elizabeth Martin

Ed and Connie McCraw

Dan Metsala

David Miller

Paula Passmore

Cherith Roberson

Susan Rozin

Adair Salgado

Ilona Sher

Susan Simone

Steve Spokane

Philip Stevens

Karen Suchsland

Chris Wallace

Funder: The Fund for the Triangle

Support for Capacity Building of Triangle Community Foundation



2023 Engaged Consultants

Susan Adams

German Arciniegas

Nanci Ballantyne

James Belanger

Sheneque Brawley-Duncan

George Cahill

Jeff Cohen

Linda Cotton

Neil D’Cruz

Robert Felder

Gail Ferreira

Mike Florio

Barker French

Michael Frisch

Sarah Glova

James Graham

Bill Greeley

Lucy Haagen

Steve Hall

Susan Henricks

Kevin Hutchinson

Daniel Janssen

James Kinney

Craig Landwehr

Eric Larson

Kurt Liberatore

Ann Lion

Marilyn Longman

Tamara Lyn

Heather Marks

Rick Matson

Edward McCraw

Marcy McKaig

Peter Metzner

Paulo Micchi

Verona Middleton-Jeter

David Miller

Peter Morris

Ron Ottavio

Steve Owen

Israel Pattison

Rosalie Phelan

Brenda Pomeroy

Matthew Runci

Robb Saunders

Ilona Sher

Robin Spaid

Larry Trachtman

Abby Zarkin

Joel Zimmerman

Arthur J Zucker



2023 Engaged Clients

| | | |
|---|--|--|
| 100 Black Men of Triangle East | Board Program | Orange County Partnership for Young Children |
| A Doorway to Hope Inc. | Durham Center for Senior Life | Pastors for NC Children |
| A New Lease on Life | Esteamed Coffee | Pinecone-The Piedmont Council of Traditional Music |
| African Impact Inc | Exchange Family Center | Pure Life Theatre |
| American Red Cross | Family Promise of Wake County | Raleigh Youth Choir Inc |
| Amir Institute | Fanimal Inc | SAFEchild |
| Apiopolis | For Girls Like Quaneisha Mentoring program | Seed Art Share |
| Art Therapy Institute | Friends of NC Museum of Natural Science | SOAR Outreach |
| Arts Access | Hearts with Haiti | Society of Mayflower Descendants of North Carolina |
| Artspace | Helene Foundation | Still I Rise Scholars |
| Beth Meyer Synagogue | Hillsborough Arts Council | Students to Scholars |
| Bleeding Disorders Foundation of North Carolina | Journeymen Triangle GOA | The Lafayette Society |
| Boys & Girls Club of Orange County | Kiran Inc | The Montessori School of Raleigh |
| Built2Last Innovations Lab, Inc. | League of Women Voters Charlotte Mecklenburg | Triangle Area Parenting Support |
| Burning Coal Theater | League of Women Voters Wake | Triangle Wind Ensemble |
| Carolina Common Enterprise | Little Pink Houses of Hope | Urban Ministries of Wake County |
| Chamber Music Raleigh | Musical Empowerment | Vaccine Ambassadors |
| ComMotion - Communities in Motion | North Carolina Aquarium Society | Wade Edwards Foundation (WELL) |
| Community Music School | North Carolina Genealogical Society | Wake Audubon Society |
| Compass Center | North Carolina Opera | Wake Forest Community Youth Orchestra |
| Consumer Education Services, Inc. | NC Railway Museum | Western Wake Crisis Ministry |
| Copper Circle | North Carolina Farmworkers' Project | Word of God Christian Academy |
| Designed for Joy | Note in the Pocket | |
| Duke University, Fuqua on | | |

Behind every name is a story of growth, resilience, and impact. Together, we're building stronger communities one organization at a time.



Executive Service Corps
of the Triangle

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